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A Recipe for Success for Cumbrian DS Site Services.

Pinnacle Platforms Ltd
Fairfield Ind Park
Melton Mowbray
LE14 4AJ

Contact: Jeff Schofield
Tel No: 07754 997 352
E-mail: jeff.schofield123@gmail.com

Pinnacle Platforms the approved and sole GB distributor for Sinoboom Access Products, is pleased to announce a deal with leading Cumbrian access equipment and plant hirer DS Site Services.

The deal includes the Sinoboom 1932ME, 19' platform height and the 2732E, 26'7" platform height electric scissor lifts. The machines will offer DS Site Service customers across the county, the very latest, zero emission, high performance, low maintenance, scissor lift solutions.

DS Site Service Director Andy Dance said "Business remains good and demand is high for these types of access products. With a strong market, I really wanted to ensure we purchased the very best products for our customers. In addition, that we would be able to add them to the fleet as quickly as possible. Pinnacle Platforms were recommended to me by a fellow hirer, who operate Sinoboom within their fleet...so I made contact".

Pinnacle Platforms Managing Director Tim White said: "It was great to hear from Andy, he made contact in the early evening when I had a very nice shepherd's pie on the go. So with the phone in one hand and a spoon in the other, our conversation began".

Tim was able to move the family dinner to a back burner and listen to the challenge Andy had. The result was that the order was agreed that evening, the confirmation received the very next, with the machines being despatched the following day, just 36 hours after the initial enquiry.

Andy Dance added: "The service I received was second to none, availability was key to me, and Pinnacle delivered in every sense of the word, the machines are now all out on hire, contributing to our growing business and satisfying our customers access hire needs".

If you would like to find out more about DS Site Services, you can visit them here: <https://dshire.co.uk/>

Pinnacle Platforms is the approved, sole, GB distributor for global access OEM Sinoboom. Pinnacle Platforms offers immediate availability and aftersales support on a range of quality, ready to rent, scissor, boom and mast access products. Find out more here: <https://www.pinnacleplatforms.co.uk/>

